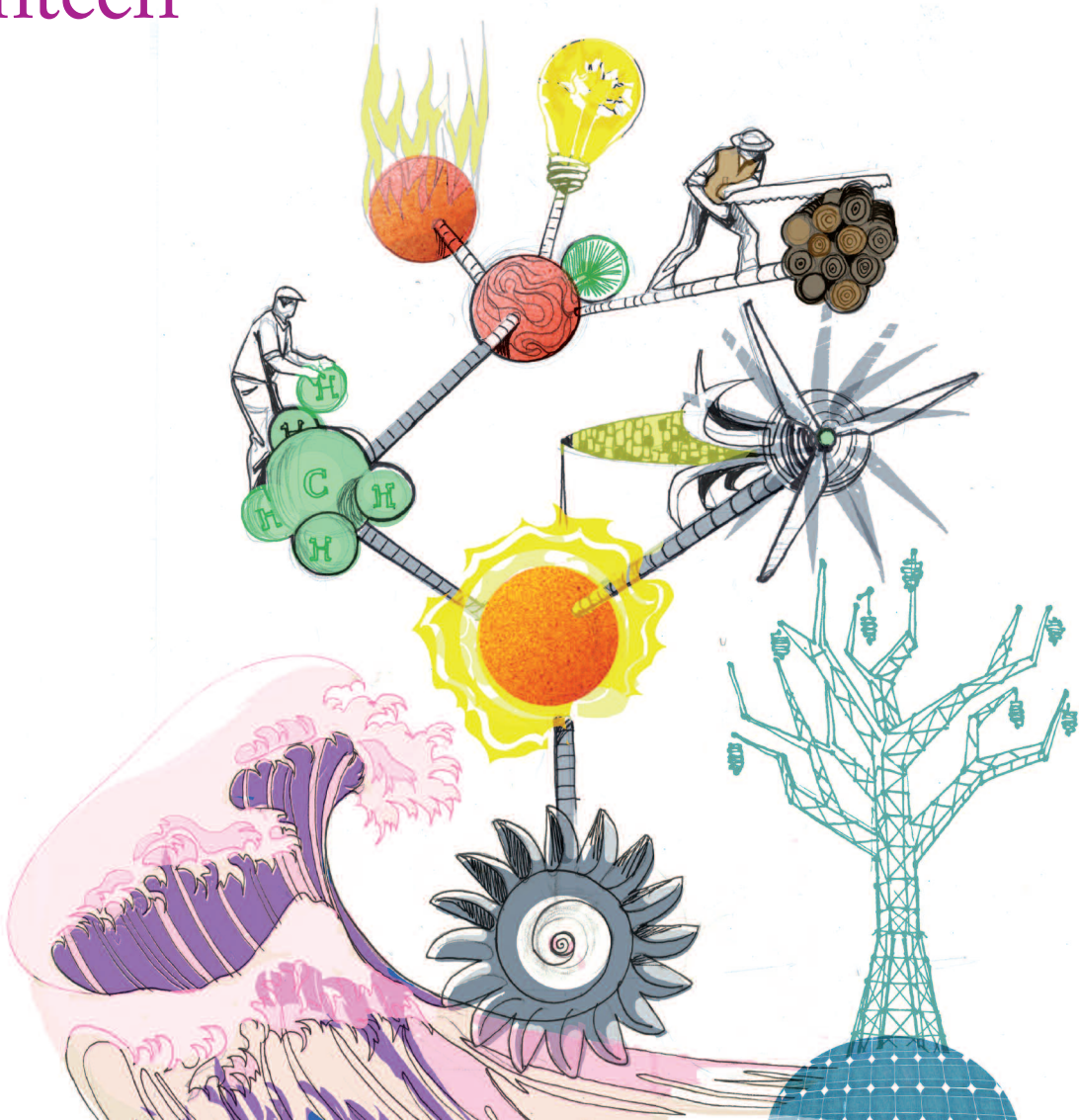


# A guide to our industry expertise

## Cleantech



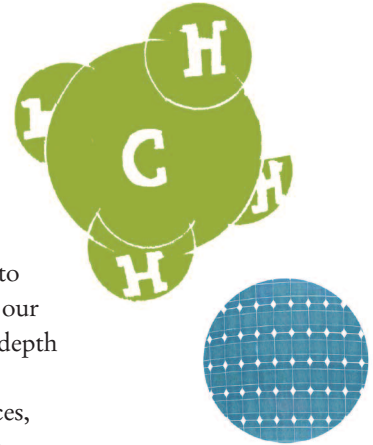
# Cleantech is in the business of solutions – so is Grant Thornton

Cleantech organisations provide technologically advanced and environmentally friendly solutions to some of today's most compelling global issues. But no matter how dynamic your sector and business, you are still subject to the same fiercely competitive and financially challenging issues that drive most traditional industries. With research costs rising and resources thinning, your business must adapt and develop effective investment strategies amidst a range of economic uncertainties and operational pressures, from shifting market forces to changing consumer preferences and a surge of increasingly complex standards and regulations.

Grant Thornton understands the complex issues facing the Cleantech industry today. Together with our insight, experience, knowledge and expertise we can address these issues head on, as part of our core business services and tailored solutions. We know and understand the Cleantech industry and we know how to help you.

## The Grant Thornton global advantage

- we provide audit, tax and advisory services to Cleantech companies in 25 countries, using our global organisation to give you experience, depth and resources that stretch across the globe
- in addition to our standard Cleantech services, we offer a thorough understanding of other specialised services including reporting on carbon credits, carbon cap and trade, integrated sustainability reporting and greenhouse gas emissions reporting
- we help Cleantech companies maximise business value with solutions designed specifically to minimise costs
- for every engagement, Grant Thornton has the worldwide resources to put together a collaborative global team who have the right niche industry knowledge, the depth in experience and a long history of successful projects to help your business succeed.



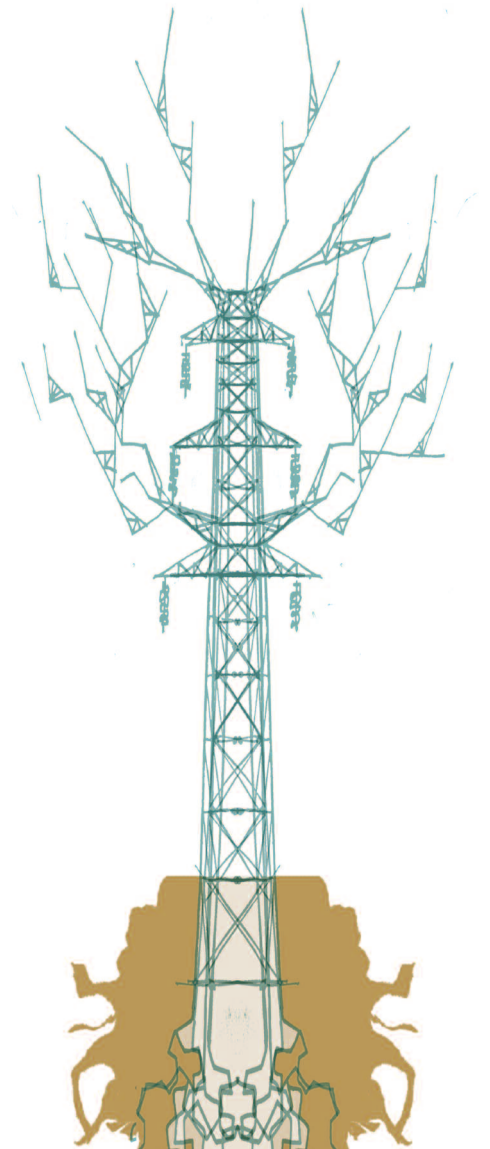
# Grant Thornton knowledge and experience

## Cleantech sectors we support:

- biofuels
- carbon calculation and trading
- energy efficiency and management
- geo thermal
- hydro
- research and development
- smart grid
- solar
- storage
- waste conversion
- wind.

## Our clients are:

- cleantech investment funds
- global businesses
- innovators and venture-backed entrepreneurs
- national, state/provincial and regional/local governments and governmental agencies
- power companies and utilities
- public and private sector organisations.



# Our Cleantech services

## Assurance services

- financial statement audits
- IFRS reporting
- third party reports.

## Business advisory services

- business risk services
- corporate finance
- forensics and investigation services
- internal controls design and review
- project finance
- recovery and reorganisation
- valuations.

## Carbon calculation and trading

- carbon cap and trade
- carbon credit reporting
- greenhouse gas emissions.

## Feasibility studies and business planning

- business and strategic planning
- economic impact studies
- international business assistance
- transition and succession services
- wealth management.

## Mergers, acquisitions and fundraising

- capital markets
- due diligence
- merger integration
- transaction advisory services
- valuations.

## Outsourcing

- bookkeeping/accounting services
- finance and accounting business process outsourcing (BPO)
- payroll and related human resources (HR) services.

## Public sector

- financial management
- performance management.
- policy analysis and development
- programme analysis
- programme support.

## Tax

- corporate structuring
- corporate tax
- expatriate tax
- indirect tax
- international tax
- tax compliance
- transfer pricing.

# A natural choice for international companies

Grant Thornton Cleantech advisers recognise the huge market opportunities, as well as the unique challenges, facing the industry. Our skilled professionals work closely with you to help you seize opportunities and to meet the challenges ahead. By accessing capital, meeting regulatory and reporting requirements, creating strategies to realise short and long term business goals, our global Cleantech team provides the industry focused audit, tax and advisory services you need to succeed on a global scale.

Contact a Grant Thornton Cleantech specialist today and find out how we can help you.

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# Our global organisation

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